

CHALLENGES & SOLUTIONS IN INDUSTRIALS DUE DILIGENCE

Complex carveouts, sensitive technology and intellectual property (IP) sharing issues, an increasingly complex global regulatory environment, litigious shareholders and emerging market manufacturers and suppliers all present unique challenges for M&A professionals in today's Industrials landscape. Here is a quick guide on how Merrill DatasiteOne can help you navigate them successfully.

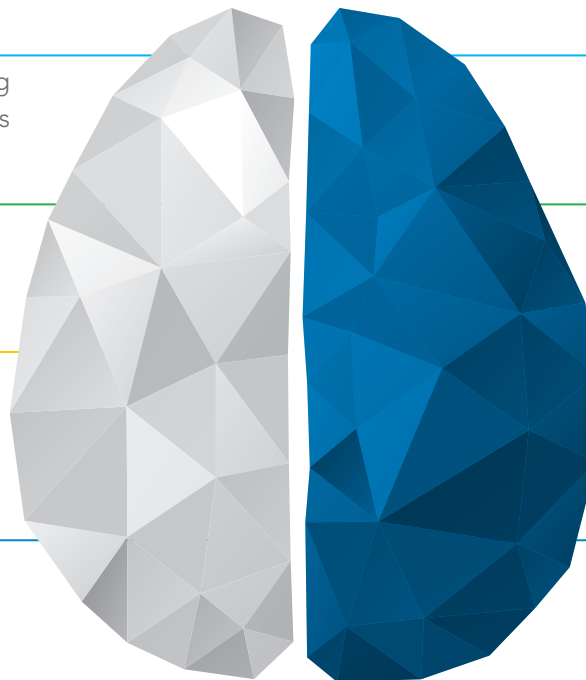
CHALLENGES

Avoid document gathering, organization and sharing headaches between internal and external deal teams during lengthy carveout processes.

Keep sensitive technology, intellectual property and employee data secure during the due diligence process.

Ensure compliance with new National Security regulations through strong, careful control over information sharing.

Track due diligence activity carefully to help avoid or mitigate future litigation risks.



DATASITEONE SOLUTIONS

Get organized early. Facilitate collaboration with external advisors, avoid duplicative file sharing and set the team up for success.

Choose the strictest global security standards, including ISO/IEC 27001 certification and SSAE SOC 2 Type II attestation. GDPR compliant.

Flexible publish and unpublish controls allow project administrators to stage and review content before sharing. Integrated user and document tracking and monitoring tools provide oversight of document use.

Down-to-the-second audit trails provide one defensible source of truth for both seller and buyer.

Merrill DatasiteOne, a market-leading SaaS due diligence platform, enables dealmakers around the world to focus on the deal, not the data room. Sophisticated analytics, ironclad security and world-class support make DatasiteOne the cloud-based virtual data room of choice for M&A and securities professionals in more than 170 countries.

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